

# Economic Development Rate

## Fact Sheet



Pacific Gas and Electric Company (PG&E) is dedicated to enhancing the economic vitality of the communities we serve. We recognize that for some large energy-intensive companies, energy can be a significant factor in the cost of doing business and influence a company's location. That is why we developed the unique Economic Development Rate (EDR) to help eligible businesses grow or maintain jobs right here in California.

PG&E's EDR offers eligible businesses the opportunity to lower their costs through a reduced electric rate. This rate is available for eligible customers with high energy loads that are considering locating within California, relocating from California to other states or closing their existing California operations.

**PG&E offers two EDR options for qualified customers.**

Standard	Enhanced
<ul style="list-style-type: none"><li>12 percent rate reduction for 5 years</li></ul>	<ul style="list-style-type: none"><li>30 percent rate reduction for 5 years</li></ul>
<ul style="list-style-type: none"><li>Applicable throughout PG&amp;E's service territory, with the exception of the enhanced areas</li></ul>	<ul style="list-style-type: none"><li>Applicable in cities and counties where the annual unemployment rate is at least 25 percent higher than the state average</li></ul>

### Who is eligible?

- New commercial and industrial customers with loads of at least 200 kilowatts (kW) and who, without the EDR, would not locate within California
- Existing commercial and industrial customers who either add or retain at least 200 kW of load and who, without the EDR, would no longer be able to continue operation in California (either cease operations or relocate outside of California)

### What are the eligibility conditions?

- Customers must complete and submit the EDR application to PG&E demonstrating the need for the EDR. The Governor's Office of Business and Economic Development will independently validate customer eligibility.
- Existing customers must sign an affidavit attesting that, absent the EDR (in conjunction with other incentives) they would not have remained in operation in the State of California.
- PG&E will perform an energy audit of eligible customers' facilities and make recommendations for energy saving opportunities that will further reduce the cost of their operations. EDR customers are strongly encouraged to implement such measures to achieve a five percent energy saving over the life of the EDR, relative to the amounts that they otherwise would have consumed.
- All current EDR customers will be asked to annually report a list of each job retained or created during the previous calendar year attributable to the EDR program along with the amount of wages and benefits for each job. This information will be aggregated with that of other participants to maintain confidentiality, and included as part of a report to the CPUC.

\*The overall EDR program is limited to a total program cap of 200 MW.

For more information, contact your **PG&E Economic Development Representative** at **1-800-468-4743** or visit [pge.com/en/mybusiness/services/economicdevelopment/index.page](http://pge.com/en/mybusiness/services/economicdevelopment/index.page)





## **Economic Development Rate Process**

### **ED Rate Inquiry**

- EDO, PG&E, or GO-Biz receives customer inquiry
- Party that receives inquiry passes to a PG&E Economic Development Team member

### **PG&E Completes Pre-Qualification**

- PG&E ED Team member receives request and completes Pre-Qualification
- PG&E conducts rate analysis

### **Customer Meets Tariff Conditions**

- Customer ruled eligible or ineligible based on tariff requirements
- If ruled eligible, Schedule ED Application form sent to customer

### **PG&E Qualifies Customer**

- PG&E reviews Application
- PG&E evaluates Application and interviews customer
- If customer is qualified they move to the next step

### **PG&E Conducts Energy Efficiency Review**

- A Energy Efficiency review is scheduled for the customer to comply with tariff Energy Efficiency requirements
- An on-site or plan review meeting is held
- Specific Energy Efficiency opportunities are presented to the customer

### **PG&E Refers to GO-Biz**

- Once on-site Energy Efficiency review is complete GO-Biz is notified of customer name and location
- **No other data is shared**

### ***Go-Biz Conducts Evaluation***

- GO-Biz conducts completely separate review of customers with its own process in place.

### ***GO-Biz Recommends Approval***

- If GO-Biz recommends approval they notify PG&E of application approval
- Customer is notified of approval by PG&E
- PG&E provides customer with contract

### **PG&E Executes Contract**

- Once signed, customer has 2 years to take service from time of signing contract.

**Please contact John Chin, Supervisor of Energy Solutions & Services 209-9421701**